## CLIENT / WORK SCOPE OVERVIEW

The following table gives a high level perspective of the range of consulting services we have provided to our clients, shown by industry sector.

| Client by Industry Sector | Business Development | Corporate Strategy | DC Design | DC Location Planning | Due Diligence | Executive Recruitment | Implement IT System | Logistics Course Coordinator | Operational & Financial Analysis | Process Mapping | Project Manage Acquisition | Project Manage New DC | Set Up New Company | Warehouse Capacity Planning | Review Tender Submissions | Warehouse Operations Review | Transport Operations Review |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Association | X | X | | | | | | | | | | | | | | | |
| Association | | X | | | | | | | | | | | | | | | |
| Building Products | | | | X | | | | | | | | | | | | | |
| Building Products | | | | | | | | | | | | | | | | X | |
| Document Printing & Distribution | | | | | | | | | | | | | | | | X | |
| Education | | X | | | | | | | | | | | | | | | |
| Education | | | | | | | | X | | | | | | | | | |
| Education | | | | | | | | | X | | | | | | | | |
| Fashion | | | | | | | | | | | | | | | | X | |
| Food & Beverage | | | | | | X | | | | | | | | | | | |
| Food & Beverage | | | | | | | X | | | | | | | | | | |
| Food & Beverage | | | | | | | | | | | | | | | | X | X |
| Food & Beverage | | | | | | | | | | | | | | | | X | X |
| Food & Beverage | | | | | | | | | | | | | | | | X | |
| Food & Beverage | | | | | | | | | | | | | | | | X | |
| Food & Beverage | | | | | | | | | | | | | | | | X | |
| Food & Beverage | | | | | | | | | | | | | | | | X | |
| Government | | | | | | | | | | | | | | | X | | |
| Government | | | | | | | | | | | | | | | | X | |
| Grocery Wholesaler | | | | | | | | | | | | | | X | | | |
| Hardware Distributor | | | | | X | | | | | | | | | | | | |
| Hardware Distributor | | | X | | X | | | | | | | | | X | | X | |
| Health Care | | | | | | | | | | | | | | | | X | |
| Heavy Machinery | | | | | | | | | | | | X | | | | | |
| Hydraulics | | | | | | | | | | | | | | | | X | |
| Importer | | | | | | | | | | | | | | | | X | |
| Leisure Industry | | | | | | | X | | | | | | | | | | |
| Parts Distributor | | | X | X | | X | X | | | X | | X | | X | X | X | X |
| Pharmaceutical | | | | | | | | | | | | | | | | X | |
| Professional Services | | X | | | | | | | | | | | | | | | |
| Professional Services | | X | | | | | | | | | | | | | | | |
| Professional Services | | | | | | | | | X | | | | | | | | |
| Professional Services | | | | | | | | | | | | | | | X | | |
| Resources | | | | | | | | | | | | | | | | X | |
| Resources Support | | X | | | | | | | | | | | | | | | |
| Resources Support | | | | | | | | | | X | | | | | | | |
| Resources Support | | | | | | | | | | | | X | | | | | |
| Resources Support | | | | | | | | | | | | | X | | | | |
| Stationery Wholesaler | | | | | | | | | | | | | | | | X | |
| Technology | X | | | | | | | | | | | | | | | | |
| Transport | | | X | | | | | | | | | | | | | | |
| Transport | | | | | | | | | X | | | | | | | | |
| Transport | | | | | | | | | | | X | | | | | | |
| Transport | | | X | X | | | | | | | | X | | X | | | |
| Transport | | | | | | | | | | | | | | | | | X |